

## NEW PRODUCTS GUIDE

- 2024 Spirits, Wine & Beer
- New Packaging / Designs
- Best Ad & Promo Campaigns
- Data Driven: First-Year Sale

Ad Close: **Jan. 6, 2025**  
 Ad Material Due: **Jan. 13, 2025**  
 Deployment Date: **Jan. 24, 2025**

## SPRING

- Wholesaler Profile
- Business Feature: Tech & AI
- Category Trends
- Social Media Best Practices
- Wine Reviews: Old World

Ad Close: **Feb. 10, 2025**  
 Ad Material Due: **Feb. 18, 2025**  
 Deployment Date: **Feb. 28, 2025**

## SUMMER

- Wholesaler Profile
- Business Feature: E-Fleets and Sustainability
- Growth Brands Wine, Spirits and RTDs
- E-Commerce
- Wine Reviews: Under \$30
- Bonus: Beverage Week

Ad Close: **Apr. 8, 2025**  
 Ad Material Due: **Apr. 15, 2025**  
 Deployment Date: **Apr. 25, 2025**

## TECHNOLOGY GUIDE

- Innovation Update
- Tech Buyer's Guide Listings
- Data Driven: POS Systems

Ad Close: **Jun. 30, 2025**  
 Ad Material Due: **Jul. 8, 2025**  
 Deployment Date: **Jul. 18, 2025**

## FALL

- Wholesaler Profile
- Business Feature: Warehouse Innovations
- Growth Brands Beer
- Growth Brands HOF & SOTY
- Regulatory Update
- Wine Reviews: American Wine
- BONUS: NBWA Administrators Conference

Ad Close: **Aug. 25, 2025**  
 Ad Material Due: **Sept. 2, 2025**  
 Deployment Date: **Sept. 12, 2025**

## INDUSTRY INCLUSION

- Women in Beverage
- BIPOC / Latino Brands

Ad Close: **Sept. 30, 2025**  
 Ad Material Due: **Oct. 7, 2025**  
 Deployment Date: **Oct. 17, 2025**

## WINTER

- Distributor Best Practices Awards
- WSWA & NBWA Chairman Profiles
- Business Feature: TBD
- Category Trends
- Staff Hiring & Training
- Wine Reviews: Best of 2024
- BONUS: WSWA Convention

Ad Close: **Nov. 4, 2025**  
 Ad Material Due: **Nov. 11, 2025**  
 Deployment Date: **Nov. 21, 2025**

## 40 UNDER 40

- Next Generation Profiles
- Industry Programs for Young Professionals

Ad Close: **Nov. 24, 2025**  
 Ad Material Due: **Dec. 2, 2025**  
 Deployment Date: **Dec. 12, 2025**